

Earnings Release FY.2014 / 4Q.2014 Results (Based on K-IFRS)

■ FY.2014 / 4Q.2014 Results for Key Affiliates

Wbn	Revenue						O.P					
	FY'13	FY'14	yoy	4Q'13	4Q'14	yoy	FY'13	FY'14	yoy	4Q'13	4Q'14	yoy
Orion	792.2	751.7	-5.1%	199.8	186.4	-6.7%	47.5	44.7	-5.9%	17.4	16.4	-5.7%
OSI	178.8	157.4	-12.0%	35.7	25.9	-27.5%	26.9	27.9	3.7%	2.3	4.2	82.6%
OFC(China)	1,113.1	1,161.4	4.3%	283.1	303.5	7.2%	54.3	63.8	17.5%	4.5	3.7	-17.8%
OFS(China)	172.7	169.1	-2.1%	51.7	50.7	-1.9%	27.2	28.6	5.1%	7.7	9.7	26.0%
OSC(China)	193.6	177.8	-8.2%	56.0	45.1	-19.5%	40.8	33.7	-17.4%	9.1	6.9	-24.2%
OFG(China)	108.6	118.9	9.5%	33.3	37.5	12.6%	19.7	23.3	18.3%	5.2	8.4	61.5%
OFSY(China)	0.0	60.6	—	0.0	23.8	—	-2.5	11.0	—	-0.9	5.3	—
OFV(Vietnam)	163.0	150.1	-7.9%	44.0	41.0	-6.8%	15.3	12.1	-20.9%	3.4	3.0	-11.8%
OIE(Russia)	83.4	82.7	-0.8%	23.9	26.3	10.0%	2.6	0.2	-92.3%	-1.8	-0.4	—
OFR(Russia)	32.4	27.8	-14.2%	9.2	6.4	-30.4%	3.0	2.9	-3.3%	0.8	0.3	-62.5%
OFN(Russia)	21.6	21.4	-0.9%	6.6	5.7	-13.6%	2.1	2.4	14.3%	0.8	0.7	-12.5%
Sports ToTo	251.7	264.0	4.9%	62.7	67.3	7.3%	18.3	19.8	8.2%	2.7	1.7	-37.0%

Consolidated	2,485.2	2,463.0	-0.9%	631.9	629.5	-0.4%	259.5	279.0	7.5%	47.3	55.2	16.7%
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* OSI was merged with Orion On Dec. 1st in 2014

■ FY.2014 / 4Q.2014 Revenue Breakdown for Confectionary Business

Wbn	Revenue					
	FY'13	FY'14	yoy	4Q'13	4Q'14	yoy
Korea	710.8	685.3	-3.6%	172.4	168.6	-2.2%
China	1,113.1	1,161.4	4.3%	283.1	303.5	7.2%
Russia	83.4	82.7	-0.8%	23.9	26.3	10.0%
Vietnam	134.5	132.0	-1.9%	35.2	36.3	3.1%
Others	63.7	51.7	-18.8%	17.7	13.5	-23.7%
Total	2,105.5	2,113.1	0.4%	532.3	548.2	3.0%

Domestic Contribution	33.8%	32.4%	-1.3%	32.4%	30.8%	-1.6%
Overseas Contribution	66.2%	67.6%	1.3%	67.6%	69.2%	1.6%

■ FY.2014 / 4Q.2014 O.P & O.P(%) Breakdown for Confectionary Business

Wbn	O.P					
	FY'13	FY'14	yoy	4Q'13	4Q'14	yoy
Korea	74.4	72.6	-2.4%	19.7	20.6	4.6%
China	139.5	160.4	15.0%	25.6	34.0	32.8%
Russia	7.7	5.5	-28.6%	-0.2	0.6	—
Vietnam	15.3	12.1	-20.9%	3.4	3.0	-11.8%
Total	236.9	250.6	5.8%	48.5	58.2	20.0%

Country	Revenue					
	FY'13	FY'14	yoy	4Q'13	4Q'14	yoy
China	6,250	6,795	8.7%	1,622	1,718	5.9%
Russia	2,424	2,969	22.5%	724	1,058	46.1%
Vietnam	2,581	2,656	2.9%	698	715	2.4%

(MRMB)

(MRUB)

(BVND)

O.P (%)					
FY'13	FY'14	yoy	4Q'13	4Q'14	yoy
9.4%	9.7%	0.3%p	9.9%	11.1%	1.2%p
12.5%	13.8%	1.3%p	9.0%	11.2%	2.2%p
9.2%	6.7%	-2.6%p	-0.8%	2.3%	3.1%p
9.4%	8.1%	-1.3%p	7.7%	7.3%	-0.4%p
11.3%	11.9%	0.6%p	9.1%	10.6%	1.5%p