

Earnings Release YTD9.2013 / 3Q.2013 Results (Based on K-IFRS)

■ YTD9.2013 / 3Q.2013 Results for Key Affiliates

Wbn	Revenue						O.P					
	YTD9.'12	YTD9.'13	yoy	3Q'12	3Q'13	yoy	YTD9.'12	YTD9.'13	yoy	3Q'12	3Q'13	yoy
Orion	606.1	592.3	-2.3%	200.9	186.8	-7.0%	37.8	30.0	-20.6%	10.7	3.4	-68.2%
OSI	131.8	143.0	8.5%	48.3	48.4	0.2%	21.1	24.6	16.6%	8.6	8.4	-2.3%
OFC(China)	719.4	830.0	15.4%	250.9	289.5	15.4%	62.0	49.8	-19.7%	14.0	16.8	20.0%
OFS(China)	121.5	121.1	-0.3%	46.6	48.0	3.0%	18.9	19.6	3.7%	8.8	9.6	9.1%
OSC(China)	111.2	137.6	23.7%	46.6	54.9	17.8%	23.6	31.7	34.3%	12.4	14.9	20.2%
OFG(China)	58.3	75.3	29.2%	22.9	29.1	27.1%	11.2	14.6	30.4%	5.1	6.5	27.5%
OFV(Vietnam)	107.7	119.0	10.5%	39.7	39.9	0.5%	10.1	11.9	17.8%	4.2	4.5	7.1%
OIE(Russia)	50.9	59.5	16.9%	22.1	22.0	-0.5%	2.1	4.3	104.8%	0.1	2.4	2300.0%
OFR(Russia)	19.6	23.2	18.4%	7.1	8.1	14.1%	0.3	2.1	600.0%	0.2	0.7	250.0%
OFN(Russia)	11.5	15.0	30.4%	5.2	5.8	11.5%	1.4	1.3	-7.1%	0.8	0.6	-25.0%
Sports ToTo	233.9	189.0	-19.2%	53.3	61.6	15.6%	54.9	15.6	-71.6%	-5.6	4.5	—
Consolidated	1,768.0	1,853.3	4.8%	601.5	629.6	4.7%	244.7	212.2	-13.3%	59.6	71.0	19.1%

■ YTD9.2013 / 3Q.2013 Revenue Breakdown for Confectionary Business

Wbn	Revenue					
	YTD9.'12	YTD9.'13	yoy	3Q'12	3Q'13	yoy
Korea	536.0	538.4	0.4%	177.8	168.7	-5.1%
China	719.4	830.0	15.4%	250.9	289.5	15.4%
Russia	50.9	59.5	16.9%	22.1	22.0	-0.5%
Vietnam	82.3	99.2	20.5%	28.2	32.3	14.5%
Others	62.5	46.0	-26.4%	20.3	15.7	-22.7%
Total	1,451.1	1,573.1	8.4%	499.3	528.2	5.8%
Domestic Contribution	36.9%	34.2%	-2.7%	35.6%	31.9%	-3.7%
Overseas Contribution	63.1%	65.8%	2.7%	64.4%	68.1%	3.7%

Country	Revenue					
	YTD9.'12	YTD9.'13	yoy	3Q'12	3Q'13	yoy
China	3,999	4,628	15.7%	1,406	1,596	13.5%
Russia	1,387	1,700	22.6%	615	646	5.0%
Vietnam	1,508	1,883	24.9%	519	615	18.5%

(MRMB)
(MRUB)
(BVND)

■ YTD9.2013 / 3Q.2013 O.P & O.P(%) Breakdown for Confectionary Business

Wbn	O.P					
	YTD9.'12	YTD9.'13	yoy	3Q'12	3Q'13	yoy
Korea	58.9	54.6	-7.3%	19.3	11.8	-38.9%
China	115.7	115.7	0.0%	40.3	47.8	18.6%
Russia	3.8	7.7	102.6%	1.1	3.7	236.4%
Vietnam	10.1	11.9	17.8%	4.2	4.5	7.1%
Total	188.5	189.9	0.7%	64.9	67.8	4.5%

O.P (%)					
YTD9.'12	YTD9.'13	yoy	3Q'12	3Q'13	yoy
9.7%	9.2%	-0.5%p	9.6%	6.3%	-3.3%p
16.1%	13.9%	-2.1%p	16.1%	16.5%	0.4%p
7.5%	12.9%	5.5%p	5.0%	16.8%	11.8%p
9.4%	10.0%	0.6%p	10.6%	11.3%	0.7%p
13.0%	12.1%	-0.9%p	13.0%	12.8%	-0.2%p