

Earnings Release YTD9.2012 / 3Q.2012 Results (Based on K-IFRS)

■ YTD9.2012 / 3Q.2012 Results for Key Affiliates

Wbn	Revenue						O.P					
	YTD9.'11	YTD9.'12	yoy	3Q'11	3Q'12	yoy	YTD9.'11	YTD9.'12	yoy	3Q'11	3Q'12	yoy
Orion	560.9	606.1	8.1%	182.2	200.9	10.3%	50.1	37.8	-24.6%	13.7	10.7	-21.9%
OSI	117.1	131.8	12.6%	41.3	48.3	16.9%	17.3	21.1	22.0%	6.4	8.6	34.4%
OFC(China)	509.9	719.4	41.1%	197.5	250.9	27.0%	45.0	62.0	37.8%	17.4	14.0	-19.5%
OFS(China)	94.6	121.5	28.4%	33.9	46.6	37.5%	14.3	18.9	32.2%	5.6	8.8	57.1%
OSC(China)	58.4	111.2	90.4%	27.6	46.6	68.8%	9.0	23.6	162.2%	5.9	12.4	110.2%
OFG(China)	36.0	58.3	61.9%	13.7	22.9	67.2%	6.3	11.2	77.8%	2.5	5.1	104.0%
OFV(Vietnam)	88.7	107.7	21.4%	28.4	39.7	39.8%	9.8	10.1	3.1%	3.4	4.2	23.5%
OIE(Russia)	37.3	50.9	36.5%	13.3	22.1	66.2%	3.6	2.1	-41.7%	1.8	0.1	-94.4%
OFR(Russia)	15.9	19.6	23.3%	5.7	7.1	24.6%	-1.1	0.3	—	-0.1	0.2	—
OFN(Russia)	7.7	11.5	49.4%	2.8	5.2	85.7%	0.2	1.4	600.0%	0.2	0.8	300.0%
Sports ToTo	174.5	233.9	34.0%	63.6	53.3	-16.2%	40.2	54.9	36.6%	19.1	-5.6	—
Mediaplex	33.9	70.8	108.8%	13.1	44.1	236.6%	-5.6	8.4	—	-3.8	6.7	—
Total							189.1	251.8	33.2%	72.1	66.0	-8.5%

■ YTD9.2012 / 3Q.2012 Revenue Breakdown for Confectionary Business

Wbn	Revenue					
	YTD9.'11	YTD9.'12	yoy	3Q'11	3Q'12	yoy
Korea	505.8	536.0	6.0%	164.5	177.8	8.1%
China	509.9	719.4	41.1%	197.5	250.9	27.0%
Russia	37.3	50.9	36.5%	13.3	22.1	66.2%
Vietnam	65.6	82.3	25.5%	21.6	28.2	30.6%
Others	48.5	62.5	28.9%	15.3	20.3	32.7%
Total	1,167.1	1,451.1	24.3%	412.2	499.3	21.1%

Domestic Contribution	43.3%	36.9%	-6.4%	39.9%	35.6%	-4.3%
Overseas Contribution	56.7%	63.1%	6.4%	60.1%	64.4%	4.3%

Country	Revenue					
	YTD9.'11	YTD9.'12	yoy	3Q'11	3Q'12	yoy
China	3,025	3,999	32.2%	1,171	1,406	20.1%
Russia	979	1,387	41.7%	357	615	72.3%
Vietnam	1,229	1,508	22.7%	412	519	26.0%

(MRMB)

(MRUB)

(BVND)

■ YTD9.2012 / 3Q.2012 O.P & O.P(%) Breakdown for Confectionary Business

Wbn	O.P					
	YTD9.'11	YTD9.'12	yoy	3Q'11	3Q'12	yoy
Korea	67.4	58.9	-12.6%	20.1	19.3	-4.0%
China	74.6	115.7	55.1%	31.4	40.3	28.3%
Russia	2.7	3.8	40.7%	1.9	1.1	-42.1%
Vietnam	9.8	10.1	3.1%	3.4	4.2	23.5%
Total	154.5	188.5	22.0%	56.8	64.9	14.3%

O.P (%)					
YTD9.'11	YTD9.'12	yoy	3Q'11	3Q'12	yoy
12.0%	9.7%	-2.3%p	11.0%	9.6%	-1.4%p
14.6%	16.1%	1.5%p	15.9%	16.1%	0.2%p
7.2%	7.5%	0.2%p	14.3%	5.0%	-9.3%p
11.0%	9.4%	-1.7%p	12.0%	10.6%	-1.4%p
13.2%	13.0%	-0.2%p	13.8%	13.0%	-0.8%p