

## Earnings Release FY.2015 / 4Q.2015 Results (Based on K-IFRS)

### ■ FY.2015 / 4Q.2015 Results for Key Affiliates

Wbn	Revenue						O.P					
	FY.'14	FY.'15	yoy	4Q'14	4Q'15	yoy	FY.'14	FY.'15	yoy	4Q'14	4Q'15	yoy
Orion	751.7	707.4	-5.9%	186.4	173.5	-6.9%	44.7	95.1	112.7%	16.4	18.3	11.4%
OSI	157.4	0.0	—	25.9	0.0	—	27.9	0.0	—	4.2	0.0	—
OFC(China)	1,161.4	1,332.9	14.8%	303.5	338.4	11.5%	63.8	72.2	13.2%	3.7	15.8	324.7%
OSC(China)	177.8	121.1	-31.9%	45.1	0.3	-99.4%	33.7	27.7	-17.7%	6.9	0.1	-99.1%
OAC(China)	9.3	12.0	28.6%	6.2	7.8	25.2%	3.0	1.4	-54.0%	2.1	1.2	-43.4%
OFS(China)	169.1	212.7	25.8%	50.7	64.8	27.8%	28.6	46.4	62.0%	9.7	14.2	46.1%
OFG(China)	118.9	139.5	17.3%	37.5	42.7	13.8%	23.3	34.0	46.1%	8.4	11.1	32.0%
OFSY(China)	60.6	88.1	45.3%	23.8	25.4	6.9%	11.0	21.4	94.4%	5.3	6.3	19.6%
OBC(China)	0.0	1.9	—	0.0	1.9	—	-0.0	-1.2	—	-0.0	-0.7	—
Pan Orion(China)	0.0	0.0	—	0.0	0.0	—	-0.8	-1.5	—	-0.5	-1.0	—
OFV(Vietnam)	150.1	164.9	9.9%	41.0	44.6	8.6%	12.1	13.3	9.8%	3.0	3.2	5.9%
OIE(Russia)	82.7	58.1	-29.7%	26.3	13.4	-49.2%	0.2	1.8	625.5%	-0.4	-1.6	—
OFR(Russia)	27.8	21.1	-24.0%	6.4	5.5	-14.0%	2.9	1.1	-60.1%	0.3	0.7	101.2%
OFN(Russia)	21.4	16.4	-23.5%	5.7	4.5	-20.4%	2.4	0.6	-76.1%	0.7	0.4	-40.5%
Sports ToTo	264.0	137.5	-47.9%	67.3	0.3	-99.6%	19.8	11.2	-43.2%	1.7	-1.0	—
Showbox	72.0	142.0	97.2%	12.4	38.9	213.4%	1.6	14.1	773.5%	-1.9	3.0	—
Total							274.1	337.6	23.2%	59.7	70.1	17.3%

Consolidated	2,199.8	2,382.4	8.3%	562.4	604.0	7.4%	248.9	299.3	20.3%	50.9	66.4	30.5%
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\* OSI was merged with Orion on Dec. 1st in 2014

\* OSC was merged with OFC on Sep. 1st in 2015

\* OFR & OFN were merged with OIE on Dec. 18th in 2015

\* Sports ToTo was classified as the income from discontinued operations both in 2014 and 2015

### ■ FY.2015 / 4Q.2015 Revenue Breakdown for Confectionery Business

Wbn	Revenue					
	FY.'14	FY.'15	yoy	4Q'14	4Q'15	yoy
Korea	685.3	649.1	-5.3%	168.6	158.5	-6.0%
China	1,161.4	1,332.9	14.8%	303.5	338.4	11.5%
Vietnam	132.0	139.8	5.9%	36.3	38.7	6.7%
Russia	82.7	58.1	-29.7%	26.3	13.4	-49.2%
Others	51.7	58.5	13.2%	13.5	14.7	9.0%
Total	2,113.1	2,238.4	5.9%	548.3	563.7	2.8%

Domestic Contribution	32.4%	29.0%	-3.4%	30.8%	28.1%	-2.6%
Overseas Contribution	67.6%	71.0%	3.4%	69.2%	71.9%	2.6%

### ■ FY.2015 / 4Q.2015 O.P & O.P(%) Breakdown for Confectionery Business

Wbn	O.P					
	FY.'14	FY.'15	yoy	4Q'14	4Q'15	yoy
Korea	72.6	95.1	31.1%	20.7	18.3	-11.4%
China	162.5	200.4	23.3%	35.6	47.0	32.2%
Vietnam	12.1	13.3	9.8%	3.0	3.2	5.9%
Russia	5.5	3.5	-36.9%	0.6	-0.5	—
Total	252.7	312.3	23.6%	59.9	68.0	13.6%

Country	Revenue					
	FY.'14	FY.'15	yoy	4Q'14	4Q'15	yoy
China	6,795	7,427	9.3%	1,718	1,878	9.3%
Vietnam	2,656	2,708	2.0%	715	751	5.0%
Russia	2,969	3,116	4.9%	1,058	764	-27.8%

(MRMB)

(BVND)

(MRUB)

O.P (%)					
FY.'14	FY.'15	yoy	4Q'14	4Q'15	yoy
9.7%	13.4%	3.8%p	11.1%	10.6%	-0.5%p
14.0%	15.0%	1.0%p	11.7%	13.9%	2.2%p
8.1%	8.0%	0.0%p	7.3%	7.2%	-0.2%p
6.7%	6.0%	-0.7%p	2.4%	-4.0%	—
12.0%	14.0%	2.0%p	10.9%	12.1%	1.1%p